



CAPE WOOLS SA

SEASONAL COMPARISON: 2016/2017 : 2017/2018							
Season: 2016/2017		Year on Year				Season: 2017/2018	
↓		TOTAL PRODUCTION (Kg.)				↓	
Kilogram		% (kg)				Kilogram	
52 458 410		-6,68%				48 952 924	
TOTAL SALES: MASS and VALUE							
Wool Type	Kilogram	Value	% (kg)	%(R)	Kilogram	Value	Wool Type
All Wool	51 635 178	R 4 211 113 182	-6,67%	14,06%	48 189 373	R 4 803 071 123	All Wool
Merino Wool	32 340 284	R 3 034 218 485	-6,63%	12,34%	30 194 700	R 3 408 712 600	Merino Wool
Other Wool	19 294 894	R 1 117 684 697	-6,74%	24,75%	17 994 673	R 1 394 358 523	Other Wool
TOP 3 PROVINCES: MASS and VALUE							
Province Name	Kilogram	Value	% (kg)	%(R)	Kilogram	Value	Province Name
Eastern Cape	13 620 254	R 1 146 741 733	-4,71%	17,84%	12 978 402	R 1 351 375 976	Eastern Cape
Free State	7 572 396	R 663 522 444	-8,98%	8,76%	6 892 733	R 721 626 177	Free State
Western Cape	6 821 784	R 619 227 947	-9,89%	7,90%	6 147 351	R 668 148 149	Western Cape
TOP 3 DISTRICTS: MASS and VALUE							
District Name	Kilogram	Value	% (kg)	%(R)	Kilogram	Value	District Name
CALEDON	1 118 938	R 102 351 581	-1,04%	19,10%	1 107 340	R 121 899 345	CALEDON
BREDASDORP	1 073 144	R 101 740 331	-9,30%	7,33%	973 370	R 109 195 370	BREDASDORP
BARKLY-OOS	950 381	R 93 391 039	-6,94%	18,76%	884 457	R 110 912 974	BARKLY-OOS
CLIP PROFILE							
Average Greasy Price							
All Wool	R 82,05		22,17%		R 100,24		All Wool
Merino Wool	R 94,30		20,22%		R 113,37		Merino Wool
Other Wool	R 61,46		27,11%		R 78,12		Other Wool
Average Micron							
All Wool	20,0		-1,50%		19,7		All Wool
Merino Wool	19,6		0,00%		19,6		Merino Wool
Other Wool	20,6		0,49%		20,7		Other Wool
Average Yield							
All Wool	59,27		0,69%		59,68		All Wool
Merino Wool	63,08		-1,62%		62,06		Merino Wool
Other Wool	52,89		0,87%		53,35		Other Wool
Average VM							
All Wool	1,5		20,00%		1,8		All Wool
Merino Wool	1,4		21,43%		1,7		Merino Wool
Other Wool	1,6		18,75%		1,9		Other Wool
CONTRIBUTION BY STYLE - ALL WOOL							
Styles	Kilogram	Value	% (kg)	%(R)	Kilogram	Value	Styles
STYLE 3	380 769	R 41 951 624	-80,6%	-74,48%	74 045	R 10 705 337	STYLE 3
STYLE 4	8 418 991	R 888 352 431	-36,9%	-13,68%	5 315 728	R 766 812 490	STYLE 4
STYLE 5	16 366 497	R 1 506 800 510	-16,1%	13,25%	13 726 259	R 1 706 447 788	STYLE 5
STYLE 6	15 163 001	R 1 145 781 545	-1,0%	16,43%	15 017 066	R 1 334 016 801	STYLE 6
STYLE 7	11 305 921	R 628 227 072	24,3%	56,80%	14 056 277	R 985 088 708	STYLE 7
CONTRIBUTION BY MICRON - ALL WOOL							
Micron	Kilogram	Value	% (kg)	%(R)	Kilogram	Value	Micron
17,0	791 913	R 87 167 400	55,54%	94,46%	1 231 711	R 169 508 264	17,0
17,5	1 432 980	R 153 057 601	38,74%	68,24%	1 988 065	R 257 509 856	17,5
18,0	2 299 067	R 231 470 172	25,54%	49,86%	2 886 245	R 346 875 263	18,0
18,5	3 469 872	R 328 432 701	28,12%	48,31%	4 445 467	R 487 103 862	18,5
19,0	5 168 594	R 460 912 054	18,40%	39,62%	6 119 398	R 643 527 419	19,0
19,5	7 063 783	R 613 569 066	13,02%	33,25%	7 983 762	R 817 553 142	19,5
20,0	8 930 339	R 738 419 904	-14,98%	0,96%	7 592 799	R 745 529 722	20,0
20,5	8 121 078	R 623 433 863	-27,39%	-12,54%	5 896 493	R 545 239 673	20,5
21,0	5 423 712	R 397 878 505	-40,61%	-28,16%	3 221 323	R 285 838 058	21,0
21,5	2 792 600	R 195 874 487	-30,75%	-16,83%	1 933 826	R 162 903 746	21,5
22,0	1 982 719	R 129 181 083	-22,82%	-7,62%	1 530 175	R 119 332 847	22,0
22,5	1 552 662	R 98 179 244	-24,80%	-11,33%	1 167 645	R 87 055 778	22,5
23,0	1 132 586	R 69 416 351	-25,44%	-13,10%	844 464	R 60 324 736	23,0
23,5	708 658	R 42 699 017	-21,72%	-15,43%	554 760	R 36 110 744	23,5
24,0	366 403	R 20 684 301	32,64%	-6,59%	485 993	R 19 320 241	24,0
24,5	240 583	R 13 409 954	-24,84%	-16,23%	180 833	R 11 234 049	24,5
25,0	157 630	R 7 327 482	-19,80%	10,59%	126 417	R 8 103 726	25,0



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TOTAL PRODUCTION (Kg.)							
CONTRIBUTION BY LENGTH - ALL WOOL							
Length	Kilogram	Value	% (kg)	% (R)	Kilogram	Value	Length
10	522 473	R 22 591 679	-24,34%	-13,08%	395 313	R 19 636 047	10
20	1 734 418	R 90 901 602	-19,74%	-10,78%	1 392 039	R 81 103 525	20
30	2 860 001	R 187 872 212	-9,91%	1,34%	2 576 693	R 190 383 601	30
40	7 240 797	R 519 119 117	3,25%	28,33%	7 476 053	R 666 189 989	40
50	10 812 933	R 831 471 570	-0,08%	26,30%	10 804 266	R 1 050 157 232	50
60	11 720 506	R 1 041 693 996	-3,39%	19,56%	11 322 663	R 1 245 431 272	60
70	10 508 683	R 955 650 261	-15,63%	4,20%	8 866 224	R 995 743 846	70
80	4 914 424	R 471 296 893	-12,26%	2,08%	4 311 881	R 481 114 944	80
90	1 320 943	R 90 515 851	-20,95%	-38,30%	1 044 240	R 55 846 439	90
TOP 5 EXPORT COUNTRIES - BY VALUE							
Country	KILOGRAM	VALUE	% (kg)	% (R)	KILOGRAM	VALUE	Country
1. CHINA/MACAU	33 514 670	R 2 754 425 896	5,23%	29,93%	35 268 319	R 3 578 845 481	1. CHINA/MACAU
2. CZECH REPUBLIC	7 436 239	R 678 878 508	-28,38%	2,71%	5 325 546	R 697 243 249	2. ITALY
3. ITALY	3 264 598	R 458 620 800	131,70%	48,10%	7 564 152	R 679 221 397	3. CZECH REPUBLIC
4. INDIA	1 041 828	R 106 674 995	14,05%	15,55%	1 188 161	R 123 266 945	4. BULGARIA
5. GERMANY	644 903	R 93 980 946	18,98%	0,35%	767 323	R 94 310 559	5. INDIA
CONTRIBUTION BY STYLE - MERINO							
Styles	Kilogram	Value	% (kg)	% (R)	Kilogram	Value	Styles
STYLE 3	379 385	R 41 814 702	-80,5%	-75,64%	74 045	R 10 187 686	STYLE 3
STYLE 4	7 605 814	R 837 279 529	-30,1%	-14,68%	5 315 728	R 714 338 719	STYLE 4
STYLE 5	12 331 983	R 1 212 713 776	11,3%	17,37%	13 726 259	R 1 423 415 041	STYLE 5
STYLE 6	6 842 738	R 599 477 646	119,5%	30,15%	15 017 066	R 780 196 383	STYLE 6
STYLE 7	5 180 364	R 342 932 833	171,3%	40,14%	14 056 277	R 480 574 772	STYLE 7
CONTRIBUTION BY MICRON - MERINO							
Micron	Kilogram	Value	% (kg)	% (R)	Kilogram	Value	Micron
17,0	718 936	R 79 653 312	55,74%	95,38%	1 119 704	R 155 628 979	17,0
17,5	1 301 717	R 140 458 583	43,64%	73,24%	1 869 824	R 243 323 881	17,5
18,0	2 131 594	R 215 609 645	27,76%	52,64%	2 723 358	R 329 116 354	18,0
18,5	3 201 799	R 305 313 336	25,95%	46,43%	4 032 746	R 447 082 200	18,5
19,0	4 581 836	R 415 429 631	7,28%	26,91%	4 915 313	R 527 206 143	19,0
19,5	5 384 888	R 487 868 214	-7,19%	11,88%	4 997 547	R 545 838 207	19,5
20,0	5 322 507	R 489 635 561	-24,81%	-10,04%	4 002 183	R 440 467 068	20,0
20,5	4 041 155	R 376 045 486	-25,95%	-11,34%	2 992 535	R 333 389 804	20,5
21,0	2 784 440	R 261 007 989	-37,98%	-27,23%	1 726 957	R 189 925 437	21,0
21,5	1 424 994	R 131 091 332	-35,50%	-23,31%	919 081	R 100 537 993	21,5
22,0	719 346	R 65 004 950	-32,84%	-20,10%	483 104	R 51 936 083	22,0
22,5	348 313	R 32 376 656	-43,08%	-33,13%	198 271	R 21 649 586	22,5
23,0	173 106	R 16 113 689	-35,99%	-26,31%	110 803	R 11 873 853	23,0
23,5	100 976	R 9 426 832	-47,10%	-41,40%	53 421	R 5 524 060	23,5
24,0	47 634	R 4 202 685	-41,76%	-28,86%	27 740	R 2 989 845	24,0
24,5	40 374	R 3 601 664	-69,91%	-66,29%	12 147	R 1 214 107	24,5
25,0	16 671	R 1 378 920	-40,20%	-32,21%	9 969	R 934 765	25,0
CONTRIBUTION BY LENGTH - MERINO							
Length	Kilogram	Value	% (kg)	% (R)	Kilogram	Value	Length
10	419 230	R 19 048 119	-29,14%	-17,27%	297 068	R 15 757 678	10
20	1 359 301	R 73 935 093	-16,90%	-6,53%	1 129 518	R 69 103 934	20
30	2 221 525	R 154 765 128	-8,82%	1,82%	2 025 625	R 157 579 106	30
40	4 760 096	R 388 242 359	11,76%	36,10%	5 319 841	R 528 407 447	40
50	6 157 334	R 573 594 060	7,31%	32,85%	6 607 554	R 762 029 364	50
60	7 085 654	R 734 202 408	-5,49%	14,96%	6 696 681	R 844 050 288	60
70	6 000 201	R 630 832 406	-19,71%	-3,62%	4 817 537	R 607 965 320	70
80	3 589 731	R 381 541 010	-19,37%	-2,29%	2 894 377	R 372 814 308	80
90	747 212	R 78 057 904	-45,60%	-34,66%	406 500	R 51 005 155	90
CONTRIBUTION BY STYLE - OTHER WOOL							
Styles	Kilogram	Value	% (kg)	% (R)	Kilogram	Value	Styles
STYLE 3	1 384	R 136 922			0	R 0	STYLE 3
STYLE 4	159 108	R 12 669 278	-45,5%	-32,50%	86 646	R 8 551 893	STYLE 4
STYLE 5	2 572 890	R 217 071 605	-19,5%	0,12%	2 071 632	R 217 321 898	STYLE 5
STYLE 6	8 097 537	R 557 642 302	-19,1%	13,27%	6 551 281	R 631 655 910	STYLE 6
STYLE 7	8 463 446	R 389 374 590	-32,7%	37,87%	5 695 128	R 536 828 823	STYLE 7



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TOTAL PRODUCTION (Kg.)							
CONTRIBUTION BY MICRON - OTHER WOOL							
Micron	Kilogram	Value	% (kg)	% (R)	Kilogram	Value	Micron
17,0	72 977	R 7 514 088	53,08%	84,71%	111 716	R 13 879 284	17,0
17,5	131 262	R 12 599 017	-10,09%	12,60%	118 017	R 14 185 974	17,5
18,0	167 473	R 15 860 526	-5,16%	11,97%	158 831	R 17 758 909	18,0
18,5	268 074	R 23 119 364	50,38%	73,11%	403 142	R 40 021 662	18,5
19,0	586 758	R 45 482 423	102,22%	155,75%	1 186 540	R 116 321 276	19,0
19,5	1 678 895	R 125 700 852	71,64%	116,16%	2 881 726	R 271 714 935	19,5
20,0	3 607 832	R 248 784 343	-15,95%	22,62%	3 032 299	R 305 062 654	20,0
20,5	4 079 924	R 247 388 377	-52,91%	-14,37%	1 921 272	R 211 849 868	20,5
21,0	2 639 273	R 136 870 515	-67,74%	-29,92%	851 467	R 95 912 621	21,0
21,5	1 367 606	R 64 783 156	-52,45%	-3,73%	650 354	R 62 365 752	21,5
22,0	1 263 373	R 64 176 132	-34,42%	5,02%	828 565	R 67 396 764	22,0
22,5	1 204 349	R 65 802 588	-31,53%	-0,60%	824 654	R 65 406 192	22,5
23,0	959 480	R 53 302 662	-36,08%	-9,10%	613 318	R 48 450 882	23,0
23,5	607 830	R 33 283 122	-35,87%	-8,32%	389 816	R 30 512 449	23,5
24,0	318 621	R 16 470 679	-37,99%	-0,71%	197 564	R 16 354 451	24,0
24,5	200 618	R 9 832 800	-34,25%	2,13%	131 905	R 10 041 810	24,5
25,0	140 551	R 5 924 051	-26,36%	20,24%	103 501	R 7 123 008	25,0
CONTRIBUTION BY LENGTH - OTHER WOOL							
Length	Kilogram	Value	% (kg)	% (R)	Kilogram	Value	Length
10	102 949	R 3 531 221	-43,59%	9,83%	58 075	R 3 878 369	10
20	375 411	R 16 209 685	-35,98%	-25,97%	240 339	R 11 999 591	20
30	638 476	R 32 351 304	-21,56%	1,40%	500 843	R 32 804 504	30
40	2 480 701	R 123 964 592	-29,46%	11,15%	1 749 873	R 137 782 542	40
50	4 655 599	R 246 732 245	-38,57%	16,78%	2 860 067	R 288 127 868	50
60	4 634 853	R 312 053 729	-9,89%	28,63%	4 176 526	R 401 380 985	60
70	4 508 482	R 330 951 924	-17,31%	17,17%	3 728 107	R 387 778 526	70
80	1 324 693	R 93 920 801	-25,87%	15,31%	981 998	R 108 300 635	80
90	573 731	R 17 179 196	-81,03%	29,84%	108 859	R 22 305 503	90

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